

Earn money by making your guests happy, with the best boat tours available?



Do you want to make your customers 1000% satisfied with magical boat excursions, in a national park full of history, stunning nature but super-close to the Adriatic Sea and the biggest international Airport?

Sounds good? **Yes!**

Continue reading and

Skadar Lake Family resort & Skadar Lake Boat Tours



Contents

1	Introducing Skadar Lake Family Resort and Skadar Lake Boat Tours.....	3
2	Our Mission.....	5
3	Facts about us.....	6
4	Digital Media for your work.....	6
5	Location, parking, arrival.....	6
6	Comissions and bonus kick-back.....	7
6.1	Commission.....	7
6.2	Kick-back as additional bonus system.....	7
7	We resell your experiences!.....	8
8	Price list season 2025: Boat tours, kayaks, bike, Rooms, packages.....	9
8.1	Boat Tours.....	9
8.2	Kayak rental, 2-seater.....	10
8.3	Bike rental.....	10
8.4	Truly Montenegrin menu.....	10
8.5	Rental cars.....	10
8.6	Transfers.....	10
8.7	Rooms.....	10
8.8	Further experiences.....	11
9	Links.....	12
9.1	Website.....	12
9.2	Google Maps.....	12
9.3	Social media: Skadar Lake Family Resort.....	12
9.4	Social media: Skadar Lake Boat tours.....	12
10	How to book our tours or: HowTo resell us easily.....	13
10.1	Example of QRcode and respective Web link.....	13
10.2	Example of integration in your site.....	13



1 Introducing Skadar Lake Family Resort and Skadar Lake Boat Tours

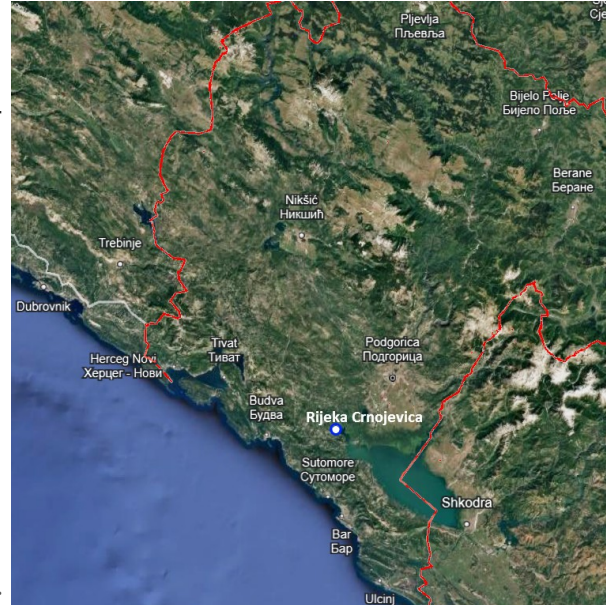
We run well-know **Skadar Lake Family Resort** in Rijeka Crnojevica at **Skadar Lake National Park** in Montenegro (Lake Skadar, Skadersko Jezero, Lago di Scutari, Skutari-See, Liqeni i Shkodrës, Skadarmeer, Lac de Skadar), the most beautiful area of Montenegro.

Next airport Podgorica is only 30mins away. To Budva 1hour, Kotor/Tivat 1.25hours.

Located directly at the Skadar Lake, we have 6 rooms with 17 beds, run the top rated (4.8 star) montenegrin restaurant with huge terrace.

Our highlight: we offer the best Boat Excursions on the lake, from 30 mins to half day or custom.

Side businesses: Car/kayak/bike rental, transfers, tourist travel packages - allover Montenegro. Business services.







2 Our Mission

Operating since 2008, we started a massive online campaign in 2024 with the first fully-ad-hoc booking website in the area focusing on Boat Excursions mainly <https://SkadarLake.me> and <https://SkadaLakeBoatTours.me>

After this very successful season 2024 we now create a Montenegro-wide platform for ours (and your services?!) including packages of assets such as guided tours/boat excursions, hiking, sightseeing, fishing plus accommodation and side-services (transfers, Real Estate and Business services).

We go for promoting the most undiscovered area of Montenegro, Skadar Lake - and we are taking you onboard:

We offer you to resell our tours

Since we use online booking system we give you all material needed, even integration to your website is 1min – see chapter 10 How to book our tours or: HowTo resell us easily

As well we send or customers to you – if you let us do – see chapter 7 We resell your experiences!





3 Facts about us

Guests from all over Europe, USA and Canada, and Balkans. 40% from France, Italy, Germany, Netherlands, Scandinavia, 20% North America, 20% Montenegro, Serbia, Bosnia-Herzegovina, Russia

Resort with 6 rooms, 17 beds, terrace with 90+ sets, camp site for campervan and tent (up-levelling in progress), bicycle services

5 owned boats plus 23 of direct partners, size from 6 to 60 persons

3 rental cars, 10 kayaks, 10 bikes/eBikes

Various touristic partners across Montenegro (transfers, hotel/apartments, boat tours in Budva/Kotor/Tivat etc., hiking tours in Prokletje/Durmitor/Kolasin etc., any other type of experience types from adrenalin to relaxation)

Languages supported: Montenegrin, Serbian, Croatian, English, Italian, Russian

Family of 3 lovely kids of 2, 7 and 8 years, 4 sweet dogs and 4 cats

4 Digital Media for your work

We support any kind of media on professional level, branded or un-branded. We can give you poster templates or flyer brochures, you get the right to edit them for our cooperation.

Please request our standard set via inquiry@skadarlake.me, as well if you wish a branded set.

5 Location, parking, arrival

Our well-reachable location is between Pavlova Strana View point and Rijeka Crnojevića harbour,

Arrival is by three fully paved roads: From Podgorica (the widest), from Budva and from Virpazar (the narrow).

We have a big on-site parking spot even for big busses.



6 Comissions and bonus kick-back

6.1 Commission

Our here listed prices are the prices you pay to us. What you add towards your customers is fully up to you and we will not disclose it.

Hint: if you use our html-widget-codes for your website then we make it easy for you and include your commission into your prices and you do not need to calculate anything, you just put the html-widget-codes on your website and thats it.

6.2 Kick-back as additional bonus system

We certainly love to have few partners on which we can focus on – to make that attractive for you we offer a simple bonus system:

At year's end we calculate the total sum of valid orders and pay a so called kickback. That makes your accounting super simple, especially if you send us groups.

This adds to your commission.

Note: The percentages and the validity period must be agreed between us, it is not valid automatically.

Up to €1.999.99 (of the brutto price you pay to us) = no kickback



€2.000.00 to €4.999.99 (of the brutto price you pay to us) = 5% kickback

€5.000.00 to €9.999.99 (of the brutto price you pay to us) = 7% kickback

Above €9.999.99 (of the brutto price you pay to us) = 9% kickback

7 We resell your experiences!

Another part of our strategy is to resell **your best-selling tours or offers you have..**

We have the platform for tourists from all-over the world and certainly love to send them to you.

Let's just agree on a comission with you and you give us the facts so we can integrate the experiences into our platform.

Contact us today via inquiry@skadarlake.me



8 Price list season 2025: Boat tours, kayaks, bike, Rooms, packages

Note: The prices we ask are those of the webpage on time of booking. Your commission can be added. Kick-back can be agreed. See [chapter 6 Comissions and bonus kick-back](#)

8.1 Boat Tours

We have around 12 different boat tours available right now, please see our webpage for details and lot of pictures and videos like this video on Youtube

<https://www.youtube.com/watch?v=k7fzZzR6ZGw>

Tours can be private (i.e. pay per boat) or shared experiences.

We offer group tours with up to 50 persons as well – just inquire your requirements and we fit a perfect package for any audience and age.

We offer a menu in combination to the tours, this is often a highlight after the tour. See [chapter 8.4 Truly Montenegrin menu](#)

Prices are per boat of 6/9 persons (or 12 person for wooden boat) and depending on availability. Description and price see according links.

10% reduction for the whole price if more than 2 boats booked together in same tour

15% reduction for the whole price if more than 4 boats booked together in same tour

Most favorite boat excursions are:

1. **The Amazon Tour** is a good and very often used tour since you get the essential of the Lake. €85,00 for 60mins
<https://skadarlake.me/book-skadar-lake-boat-tours-the-amazon-tour-details/>
2. **The Jungle Tour** gives you a lot more and we go the smallest pathes through the bushes. €156,00 for 90mins
<https://skadarlake.me/book-skadar-lake-boat-tours-the-jungle-tour-details/>
3. The top **All-over-the-lake-Tour** (which everyone just comments as WOOOOOOOOOW) is our highlight. Here you have 200+ minutes of breathtaking views, the whole distance is more than 50km. This is our premium tour and you will never forget it, believe me. €352,00 for 200+ mins
<https://skadarlake.me/book-skadar-lake-boat-tours-the-all-over-the-lake-tour-tour-details/>



8.2 Kayak rental, 2-seater

Prices are per kayak. Description and prices see according link

<https://skadarlake.me/book-skadar-lake-boat-tours-kayak-rental-details/>

We have hard cover and inflatable boats.

1 hour is e.g. €10, 8 hours €36

10% reduction if more than 5 kayaks booked together in same time category

8.3 Bike rental

For detailed offer please contact us today via inquiry@skadarlake.me

10% reduction if more than 5 bikes booked together in same time category

8.4 Truly Montenegrin menu

Only booked up-front, ideal (but not mandatory) together with rooms, boat tours and kayaks.

Price: up to age 12: €15.60 Age 13+: €23.70

10% reduction if more than 15 menus booked together

Dusko's montenegrin cuisine at our base Skadar Lake Family Resort is well known across the whole country. Especially his self-fished carp from the Skadar Lake will give you a new experience how fish can taste. Its the best reviews in the whole region - 4,8 * of 474 happy customers.

Our special diner includes:

- Dusko's fish soup (vegetarian soup) as starter
- fish (carp, perch, trout etc. depending on availability) or meat or chicken or even vegetarian meal
- side dishes

It's a great meal for a great price - you must not miss this montenegrin speciality.

8.5 Rental cars

Please request information via inquiry@skadarlake.me

8.6 Transfers

Please request information via inquiry@skadarlake.me

8.7 Rooms

Please see the available rooms and prices on <https://skadarlake.me>

For detailed offer please contact us today via inquiry@skadarlake.me

8.8 Further experiences

Please request information via inquiry@skadarlake.me



9 Links

9.1 Website

<https://SkadarLake.me> and <https://SkadarLakeBoatTours.me>

9.2 Google Maps

Skadar Lake Boat Tours <https://maps.app.goo.gl/sNV9c31Bxrdneq4a9>

Skadar Lake Family Resort <https://maps.app.goo.gl/a1r6vZSQuUKjIdKS7>

9.3 Social media: Skadar Lake Family Resort

<https://maps.app.goo.gl/UoHcZdP7UrRid3WFA>

<https://www.instagram.com/skadarlakefamilyresort>

<https://www.facebook.com/profile.php?id=100063453919653>

9.4 Social media: Skadar Lake Boat tours

<https://maps.app.goo.gl/pfPd1NEMH45MiQs46>

<https://www.youtube.com/@SkadarLakeBoatTours>

<https://www.instagram.com/skadarlakeboattours>

<https://www.facebook.com/SkadarLakeBoatTour/>



10 How to book our tours or: HowTo resell us easily

How does this sound:

You just show your customer an QRcode or send a personalized web link in your mails. Or integrate all (or selected) tours into your website in 1min through a widget.

Don't believe this? Our technical team shows you HowTo.

That means: Certainly you can use traditional ways to book our tours via email, call-in or fax or letter.

The by-far easier way is to **use the power of digital:**

We use the world's leading Online booking system (owned&powered by Tripadvisor...) so you can offer our tours with a snap of the finger:

We provide you with personalized QRcodes and weblinks, voucher codes, even HTML-code for easy integration in your website or a booking frontend in a web browser including mobile apps – and the best: **you define the comission you earn.**

More info about our booking system (plus 50% off the first 3 months): [Click here](#)

10.1 Example of QRcode and respective Web link

If your customer uses this link or the QRcode then you get the agreed commission.

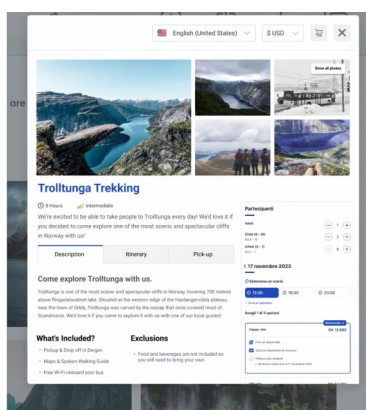
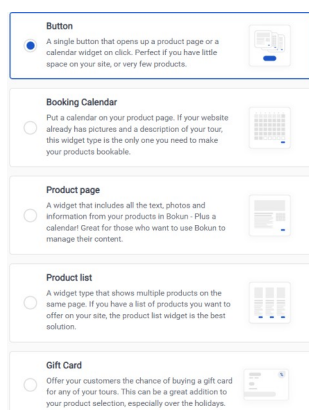
<https://skadarlake.me/book-skadar-lake-boat-tours-the-all-over-the-lake-tour-tour-details/?trackingCode=a092abd7979d4cde861e816401964544>

(only for demo purposes)



10.2 Example of integration in your site

see this demo website: <https://skadarlake.me/Demo-referrer-in-Marketing-Material> *(only for demo purposes)* If your customer uses this link then you get the agreed commission.



Just contact us via inquiry@skadarlake.me and we come over or do an online video call with the team and help you set-up everything.



Any open question?

Please call or whatsapp me +38269843317 Dusko

We speak montenegrin, english, italian, russian.

